

# ERIE COUNTY WATER AUTHORITY

## INTEROFFICE MEMORANDUM

January 13, 2025



To: Terrence D. McCracken, Secretary to the Authority

From: Michael J. Quinn, PE, Senior Distribution Engineer

A handwritten signature in dark ink, appearing to read "MJQ", is written over the name Michael J. Quinn.

Subject: Contract MP-088  
Sturgeon Point WTP Washwater Tank Replacement  
Change Order No. 3: Labor Escalation 2024  
ECWA Project No. 202100111

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On April 6, 2023, the Erie County Water Authority entered into a contract with DN Tanks of New York, LLC (DN Tanks) for the construction of a new washwater storage tank at the Sturgeon Point Water Treatment Plant. Attached is Change Order No. 3 pertaining to the above-referenced contract. This change order is due to a change in the contract price associated with escalation in labor costs for the hours worked in 2024 caused by the delay in starting construction, which was outside of Contractor's control. The construction was intended to be completed in 2023 and early 2024. Final completion of the contract is now scheduled for spring of 2025. A final Change Order will be prepared following completion of the project to account for any further labor costs escalation for work in 2025.

This Change Order will compensate DN Tanks for the additional \$33,358,28 in labor charges for the work performed in 2024. After a review of the additional costs, the Authority's design consultant and the Engineering Department staff collectively feel that the additional cost is reasonable. Funds for this change order are available as follows:

- Unit 2510 – Engineering/Construction Sturgeon Point
- Item 101608 – Washwater Tank Replacement

MJQ:jmf

Attachments

cc: L.Kowalski, PE

CONT-MP-088-2101-X-14

ERIE COUNTY WATER AUTHORITY  
AUTHORIZATION FORM  
For Approval/Execution of Documents  
(check which apply)

**Contract:** MP-088 **Project No.:** 202100111  
**Project Description:** Washwater Tank Replacement at Sturgeon Point WTP

**Item Description:**


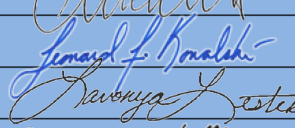
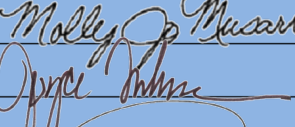

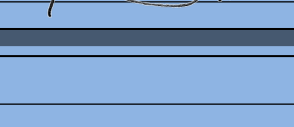

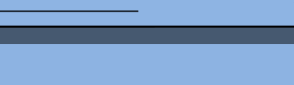
<input type="checkbox"/> Agreement	<input type="checkbox"/> Professional Service Contract	<input type="checkbox"/> Amendment	<input checked="" type="checkbox"/> Change Order
<input type="checkbox"/> BCD	<input type="checkbox"/> NYSDOT Agreement	<input type="checkbox"/> Contract Documents	<input type="checkbox"/> Addendum
<input type="checkbox"/> Recommendation for Award of Contract	<input type="checkbox"/> Recommendation to Reject Bids		
<input type="checkbox"/> Request for Proposals			
<input type="checkbox"/> Other _____			

**Action Requested:**


<input checked="" type="checkbox"/> Board Authorization to Execute	<input checked="" type="checkbox"/> Legal Approval
<input type="checkbox"/> Board Authorization to Award	<input checked="" type="checkbox"/> Execution by the Chairman
<input type="checkbox"/> Board Authorization to Advertise for Bids	<input type="checkbox"/> Execution by the Secretary to the Authority
<input type="checkbox"/> Board Authorization to Solicit Request for Proposals	
<input type="checkbox"/> Other _____	

**Approvals Needed:**

**APPROVED AS TO CONTENT:**

<input checked="" type="checkbox"/> Sr Distribution Engineer		Date: <u>1/13/2025</u>
<input checked="" type="checkbox"/> Chief Operating Officer		Date: <u>01/14/2025</u>
<input checked="" type="checkbox"/> Executive Engineer		Date: <u>1/13/2025</u>
<input checked="" type="checkbox"/> Director of Administration		Date: <u>01/14/2025</u>
<input checked="" type="checkbox"/> Risk Manager		Date: <u>1/13/2025</u>
<input checked="" type="checkbox"/> Chief Financial Officer		Date: <u>01/14/2025</u>
<input checked="" type="checkbox"/> Legal		Date: <u>1/14/2025</u>

**APPROVED FOR BOARD RESOLUTION:**

<input checked="" type="checkbox"/> Secretary to the Authority		Date: <u>01/14/2025</u>
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**Remarks:** Change Order #3

**Resolution Date:** \_\_\_\_\_ **Item No:** \_\_\_\_\_

**CHANGE ORDER NO.: G-03**

Owner: Erie County Water Authority                      Owner's Project No.: 202100111  
Engineer: Arcadis of New York, Inc.                      Engineer's Project No.: 30076280  
Contractor: DN Tanks    Contractor's Project No.: 2023-003  
Project: Sturgeon Point Water Treatment Plant Washwater Tank Replacement  
Contract Name: MP-088  
Date Issued: 1/6/2025    Effective Date of Change Order: 1/24/2025

The Contract is modified as follows upon execution of this Change Order:

**Description:**

This Change Order results in an increase in the Contract Price for Contract MP-088. The additional costs account for the escalation in labor costs for the hours worked in 2024 due to the delay in starting construction outside of the Contractor's control. Upon final completion of the project in Spring 2025, a final Change Order will be submitted to account for the escalation in labor costs for the hours worked in 2025.

- **Modification GCP-006, 2024 Tank Escalation - Labor:** Increase of \$33,358.28 to Bid Item No. 1 General Construction for general construction of Washwater Tank Replacement, Contract MP-088.


**Attachments:**

- GCP-006 – Modification Response Letter – 1/03/2025

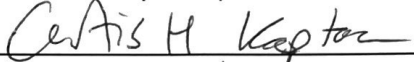
**CHANGE ORDER NO.: G-03**

Change in Contract Price	Change in Contract Times
Original Contract Price: \$ <u>3,530,700.00</u>	Original Contract Times: Substantial Completion: <u>12/1/2023</u> Ready for final payment: <u>5/21/2024</u>
Increase from previously approved Change Orders No. G-01 to No. G-02: \$ <u>154,031.75</u>	Increase from previously approved Change Orders No. G-01 to G-02: Substantial Completion: <u>365 Calendar Days</u> Ready for final payment: <u>365 Calendar Days</u>
Contract Price prior to this Change Order: \$ <u>3,684,731.75</u>	Contract Times prior to this Change Order: Substantial Completion: <u>12/1/2024</u> Ready for final payment: <u>5/21/2025</u>
Increase this Change Order: \$ <u>33,358.28</u>	Increase this Change Order: Substantial Completion: <u>N/A</u> Ready for final payment: <u>N/A</u>
Contract Price incorporating this Change Order: \$ <u>3,718,090.03</u>	Contract Times with all approved Change Orders: Substantial Completion: <u>12/1/2024</u> Ready for final payment: <u>5/21/2025</u>

Recommended by Engineer (if required)

By: \_\_\_\_\_  
cn=Matthew J. Czora,  
o=Arcadis US, Inc.,  
email=matt.czora@arcadis.com, c=US  
 Title:   
 Date: \_\_\_\_\_  
2025.01.06 09:45:17 -05'00'

Accepted by Contractor

\_\_\_\_\_   
 \_\_\_\_\_ Project Manager  
 \_\_\_\_\_ 1/6/2025

Authorized by Owner

By: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Date: \_\_\_\_\_

Approved by Funding Agency (if applicable)

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Mr. Curtis Knapton, P.E.  
Project Manager  
DN Tanks  
11 Teal Road  
Wakefield, MA 01880

Arcadis of New York, Inc.  
50 Fountain Plaza  
Suite 360  
Buffalo, NY 14202  
United States  
Phone: 716 667 0900  
[www.arcadis.com](http://www.arcadis.com)

Date: January 02, 2025  
Our Ref: 30076280  
Subject: STP WTP Washwater Tank Replacement  
ECWA Project No. 202100111  
Contract No. MP-088  
Modification No. GCP-006, 2024 Tank Escalation – Labor

Dear Mr. Knapton,

Arcadis of New York, Inc has review the DN Tanks proposal for Modification No. GCP-006 – 2024 Tank Escalation – Labor (copy attached), dated December 17, 2024. This modification is required due to a delay to the Project outside of the Contractor's control. The Contract Price will be increased by the requested \$33,358.28 to account for escalation in labor and equipment costs for the hours worked in 2024 only. This change in Contract Price will be included in the next Change Order prepared for the project. Upon final completion of the tank construction in Spring of 2025, a final Change Order will be submitted to account for the escalation in labor and equipment costs for the hours worked in 2025.

Please contact me if you should have any questions or would like to discuss this further.

Sincerely,

Arcadis of New York, Inc.



Mr. Matthew J. Czora, PE  
Principal Engineer

Email: [matt.czora@arcadis.com](mailto:matt.czora@arcadis.com)  
Direct Line: 585.662.4055  
Mobile: 585.314.6388

Mr. Curtis Knapton, P.E.  
DN Tanks  
January 03, 2025

CC. Mr. Michael Quinn, PE, BCEE, Erie County Water Authority  
Mr. Leonard Kowalski, PE, Erie County Water Authority  
Mr. Bill Weir, Erie County Water Authority  
Mr. Cameron Daley, Arcadis of New York, Inc  
Mr. Justin Francis, Arcadis of New York, Inc  
Mr. Ed Skalny, DN Tanks

Enclosures:

Modification No. GCP-006 – 2024 Tank Escalation – Labor, dated 12/17/2024



# BUILT FOR THE FUTURE

December 17, 2024

Matt Czora  
Arcadis of New York, Inc.  
100 Chestnut Street, Suite 1020  
Rochester, NY 14604

Reference: Contract MP-088: Sturgeon Point Water Treatment Plant Washwater Tank  
Replacement  
Project No. 20210011  
Derby, NY

Mr. Czora,

In association with executed Change Order G-01, DN tanks is submitting the cost associated with labor escalation incurred during 2024 because of a one year project delay.

The escalation cost associated with the labor rate increases in moving tank construction from 2024 to 2025 is \$33,358.28. This includes DN Tanks allowable mark-up of 15%.

Please note this proposed change order is for hours worked in 2024 only. Upon final completion of tank construction in the spring of 2025, another proposed change order will be submitted for manhours worked in 2025 and the associated labor escalation costs incurred.

Please feel free to contact me at 781-621-5015 if you have any questions concerning this proposal.

Sincerely,

Curtis Knapton  
Project Manager

Attachments:

- Overall 2024 Labor Escalation Breakdown
- Fully Executed - MP-088 – Change Order G-01

Job Number 2023-003  
Derby, NY - Sturgeon Point

GC:  
SUB:

DN Tanks  
STC Construction  
January 2, 2025

**Change Order Proposal No. 002**  
**2024 Tank Escalation Pricing**

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**COST PROPOSAL PRICING SUMMARY**

<b>Description</b>	<b>Amount</b>
Direct Labor	\$29,007.20
Equipment	\$0.00
Material	<u>\$0.00</u>
Subtotal	<b>\$29,007.20</b>
Subcontractor Costs	<u>\$0.00</u>
Subtotal	<b>\$29,007.20</b>
Mark-up/profit (15%)	<u>\$4,351.08</u>
Total Proposed Amount	<b>\$33,358.28</b>



Job Number: 2023-003  
 Derby, NY - Sturgeon Point

GC: DN Tanks  
 SUB: STC Construction

**Change Order Proposal No. 002**  
**2024 Tank Escalation Pricing**

**COST SUMMARY BREAKDOWN**

**Contigent on DN Start Date of May 6th, 2024 for Labor Increase**

**DIRECT LABOR**

		Quantity	Unit	Unit Rate	Totals	
Labor Cost Increase for DN Tanks (Super)	Labor Wage Escalation	1076.5	MH	\$ 2.30	\$ 2,475.95	16 Weeks + 10 Weeks Supervision
Local Labor/Union Workers	July 1st, 2024 New Wages	7075	MH	\$ 3.75	\$ 26,531.25	MH's 7/1/24 until Completion (8 weeks).
Local Labor Rate increase is \$2.25/MH, fully loaded is \$3.75					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					Direct Labor Total	\$ 29,007.20

**EQUIPMENT**

Quantity	Unit	Rate	Totals
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			Equipment Total
			\$ -

**MATERIAL COSTS**

Quantity	Unit	Unit Cost	Totals
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			Material Total
			\$ -

**SUBCONTRACTOR**

Quantity	Unit	Rate	Total
		\$ -	\$ -
		\$ -	\$ -
		\$ -	\$ -
		\$ -	\$ -
		\$ -	\$ -
			Subcontractor Subtotal
			\$ -

Contract MP-088: Sturgeon Point Water Treatment Plant Washwater Tank Replacement

Derby, NY 2023-003

Tank Labor Escalation Cost Summary

Month	Total Superintendent Hours (2.30/hr)	Total Crew Hours (3.75/hr)
June	166.5	0
July	140	334
August	176	1761
September	168	1626
October	168	1528
November	162	1600
December	96	226
<b>Total Manhours</b>	<b>1076.5</b>	<b>7075</b>
<b>Total Change Order Value to Date</b>	<b>\$ 2,475.95</b>	<b>\$ 26,531.25</b>



## Erie County Water Authority

295 Main Street • Room 350 • Buffalo, NY 14203-2494  
716-849-8484 • Fax 716-849-8463

Office of the Secretary

September 19, 2024

David Drinkwater, Project Manager  
DN Tanks of New York, LLC  
11 Teal Road  
Wakefield, MA 01880

Re: Change Order No. 1  
Sturgeon Point Water Treatment Plant  
Washwater Tank Replacement  
Contract No. MP-088  
Project No. 202100111

Dear Mr. Drinkwater:

Enclosed herewith please find an Extract from the Minutes of the Meeting of the Erie County Water Authority held on Thursday, September 19, 2024, authorizing execution of Change Order No. 1 (the "Change Order") relating to the above-referenced contract. Also enclosed please find a fully executed original of the Change Order. Thank you.

Very truly yours,

ERIE COUNTY WATER AUTHORITY

A handwritten signature in blue ink, appearing to read "Joyce Tomaka".

Joyce A. Tomaka  
Assistant Secretary to the Authority

JAT:alh

Enclosures

cc: Leonard F. Kowalski, Executive Engineer (*via email*)  
Michael J. Quinn, Senior Distribution Engineer (*via email*)  
Justyna Falkowski (*via email*)  
Central Purchasing (*via email*)  
Matthew J. Czora, PE, Arcadis of New York, Inc.

## CERTIFICATION

I, **TERRENCE D. McCracken**, the duly elected and qualified **SECRETARY TO THE AUTHORITY** to the **ERIE COUNTY WATER AUTHORITY**, a corporation existing under the Laws of the State of New York, do hereby certify that I have compared the annexed resolution which is an extract from the Minutes of the Meeting of the Authority held in the office, 295 Main Street, Room 350, Buffalo, New York, on the 19<sup>th</sup> day of September 2024 a quorum being present and that said resolution is a true and correct copy of the resolution so adopted and of the whole thereof.

**IN WITNESS WHEREOF**, I have hereunto set my hand and the seal of said corporation this 19<sup>th</sup> day of September 2024.



Joyce A. Tomaka  
Assistant Secretary to the Authority

**(SEAL)**

**EXTRACT FROM THE MINUTES OF THE MEETING OF THE  
ERIE COUNTY WATER AUTHORITY  
SEPTEMBER 19, 2024**

At a regular meeting of the Erie County Water Authority held in the office, 295 Main Street, Room 350, Buffalo, New York, on the 19<sup>th</sup> day of September 2024, a quorum being present, the following resolution was adopted:

**WHEREAS**, on March 23, 2023, the Erie County Water Authority's (the "Authority") Board of Commissioners approved a resolution to enter into a Contract with DN Tanks of New York, LLC (the "Contractor") for Sturgeon Point Water Treatment Plant Washwater Tank Replacement, identified as Contract No. MP-088 (the "Contract"); and

**WHEREAS**, the Contractor has submitted Change Order No. 1 in the sum of \$97,645.90 to increase Bid Item No. 1 General Construction and an increase of 365-calendar days to the Substantial Completion Date and Ready for Final Payment Date; and

**WHEREAS**, the reason for said change is to account for delays attributed to obtaining a New York State Department of Environmental Conservation permit for construction within the buffer zone for adjacent wetlands which postponed the start of construction for one year; and

**WHEREAS**, the additional costs account for the escalation in material and subcontractor costs from 2023 to 2024 due to the delay in starting construction outside of the Contractor's control; and

**WHEREAS**, Michael J. Quinn, Senior Distribution Engineer and Leonard F. Kowalski, Executive Engineer recommend approval of said Change Order No. 1; and

**WHEREAS**, the Authority's 2024 Capital Budget includes funds for this project under Unit 2510 Eng/Const Sturgeon Point, Item No. 101608 Washwater Tank Replacement;

**NOW, THEREFORE, BE IT RESOLVED:**

That Change Order No. 1 of DN Tanks of New York, LLC. in the amount of \$97,645.90 to provide for the abovementioned change be approved; and be it further

**RESOLVED:** That the Substantial Completion Date and the Ready for Payment Date are extended an additional 365-calendar days; and be it further

**RESOLVED:** That the Chair is authorized to execute said Change Order No. 1 on behalf of the Authority.

A motion was made by Ms. LaGree, seconded by Ms. Iannello and carried to adopt the foregoing resolution.

**CHANGE ORDER NO.: G-01**

Owner: Erie County Water Authority                      Owner's Project No.: 202100111  
Engineer: Arcadis of New York, Inc.                      Engineer's Project No.: 30076280  
Contractor: DN Tanks    Contractor's Project No.: 2023-003  
Project: Sturgeon Point Water Treatment Plant Washwater Tank Replacement  
Contract Name: MP-088  
Date Issued: 8/6/2024    Effective Date of Change Order: 8/13/2024

The Contract is modified as follows upon execution of this Change Order:

**Description:**

This Change Order results in an increase in Contract Price and increase of Contract Time for Contract MP-088. The additional costs account for the escalation in material and subcontractor costs from 2023 to 2024 due to the delay in starting construction outside of the Contractor's control. The increase in Contract Time were requested by the Contractor since construction did not start until Spring 2024 due to outstanding permitting approvals with the NYSDEC and the U.S. Army Corp of Engineer's.

- **Modification GCP-002, 2024 Tank Material Cost Escalation and Time Extension:** Increase of \$97,645.90 to Bid Item No. 1 General Construction for general construction of Washwater Tank Replacement, Contract MP-088. Increase of 365-calendar days to Substantial Completion date and Ready for Final Payment date.

**Attachments:**

- GCP-002 – Modification Response Letter – 6/6/2024

**CHANGE ORDER NO.: G-01**

Change in Contract Price	Change in Contract Times
Original Contract Price: \$ <u>3,530,700.00</u>	Original Contract Times: Substantial Completion: <u>12/1/2023</u> Ready for final payment: <u>5/21/2024</u>
[Increase] [Decrease] from previously approved Change Orders No. N/A to No. N/A: \$ <u>N/A</u>	[Increase] [Decrease] from previously approved Change Orders No. N/A to No. N/A: Substantial Completion: <u>N/A</u> Ready for final payment: <u>N/A</u>
Contract Price prior to this Change Order: \$ <u>3,530,700.00</u>	Contract Times prior to this Change Order: Substantial Completion: <u>12/1/2023</u> Ready for final payment: <u>5/21/2024</u>
Increase this Change Order: \$ <u>97,645.90</u>	Increase this Change Order: Substantial Completion: <u>365 Calendar Days</u> Ready for final payment: <u>365 Calendar Days</u>
Contract Price incorporating this Change Order: \$ <u>3,628,345.90</u>	Contract Times with all approved Change Orders: Substantial Completion: <u>12/1/2024</u> Ready for final payment: <u>5/21/2025</u>

Recommended by Matthew J. Czora (if required)  
 Engineer, Arcadis US, Inc.,  
 email=matt.czora@arcadis.com,  
 c=US  
 2024.08.26 14:41:46 -04'00'  
 By: [Signature]  
 Title: Project Manager  
 Date: 8/26/2024

Accepted by Contractor  
 Digitally signed by Curtis Knapton  
 DN: C=US,  
 E=curtis.knapton@dntanks.com,  
 O="DN Tanks, LLC",  
 OU=Assistant Project Manager,  
 CN=Curtis Knapton  
 Date: 2024.08.26 15:04:29-04'00'  
Curtis Knapton

Authorized by Owner  
 By: [Signature]  
 Title: Chair  
 Date: 9/19/2024

Approved by Funding Agency (if applicable)  
N/A

Mr. David Drinkwater, P.E.  
Project Manager  
DN Tanks  
11 Teal Road  
Wakefield, MA 01880

Arcadis of New York, Inc.  
50 Fountain Plaza  
Suite 360  
Buffalo, NY 14202  
United States  
Phone: 716 667 0900  
[www.arcadis.com](http://www.arcadis.com)

Date: June 06, 2024  
Our Ref: 30076280  
Subject: STP WTP Washwater Tank Replacement  
ECWA Project No. 202100111  
Contract No. MP-088  
Modification No. GCP-002, 2024 Tank Material Cost Escalation  
And Time Extension

Dear Mr. Drinkwater,

Arcadis of New York, Inc has review the DN Tanks proposal for Modification No. GCP-002 – 2024 Tank Material Cost Escalation and Time Extension (copy attached), dated May 23, 2024. This modification is required due to a delay to the Project outside of the Contractor's control. The Contract Price will be increased by the requested \$97,645.90 to account for escalation in labor and material costs caused by the delay. The Contract Time will also be extended by the requested 365-calendar days. This change in Contract Price and Contract Time will be included in the next Change Order prepared for the project.

Please contact me if you should have any questions or would like to discuss this further.

Sincerely,

Arcadis of New York, Inc.



Mr. Matthew J. Czora, PE  
Principal Engineer

Email: [matt.czora@arcadis.com](mailto:matt.czora@arcadis.com)

Direct Line: 585.662.4055

Mobile: 585.314.6388



Mr. David Drinkwater, P.E.  
DN Tanks  
June 06, 2024

CC. Mr. Michael Quinn, PE, BCEE, Erie County Water Authority  
Mr. Michael Wymer, PE, Erie County Water Authority  
Mr. Cameron Daley, Arcadis of New York, Inc  
Mr. Gregory Moran, Arcadis of New York, Inc  
Mr. Justin Francis, Arcadis of New York, Inc  
Mr. Ed Skalny, DN Tanks

Enclosures: Modification No. GCP-002 – 2024 Tank Material Cost Escalation and Time Extension



## BUILT FOR THE FUTURE

May 23, 2024

Matt Czora  
Arcadis of New York, Inc.  
100 Chestnut Street, Suite 1020  
Rochester, NY 14604

Reference: Contract MP-088: Sturgeon Point Water Treatment Plant Washwater Tank  
Replacement  
Project No. 20210011  
Derby, NY

Mr. Czora,

As discussed, we have prepared the attached cost proposal for the additional cost to begin construction of the Sturgeon Point Water Treatment Plant Washwater Tank in Spring of 2024. This quote is inclusive/exclusive of the following items:

- Material – Included in this Change Order
- Subcontractors – Included in this Change Order
- Rental Equipment – Not included in this Change Order but starting on 07/1/24 equipment costs will be tracked and sent monthly for price increase due to construction pushing a full year.
- Labor – Not included in this Change Order but starting 07/1/24 manhours will be sent in monthly for a cost reimbursement for wage increases due to construction pushing a full year.

### Spring of 2024 Site Work Construction Start & Summer of 2024 Tank Start

**The escalation cost for a spring site mobilization and a summer tank construction is \$97,645.90**

This includes DN Tanks allowable mark-up of 15%.

DN Tanks is also requesting a new substantial completion date of December 1, 2024, and a final completion date of May 21, 2025.

Please feel free to contact me at 978-578-3424 if you have any questions concerning this proposal.

Sincerely,

David Drinkwater  
Project Manager

Attachments:

- Overall 2024 Tank Escalation Cost Breakdown
- Supporting Documentation from STC Construction on Escalation Cost
- Supporting Documentation from United Materials on Escalation Cost
- Supporting Documentation from G&J Contracting on Escalation Cost
- Supporting Documentation from 3<sup>rd</sup> Rock, LLC on Escalation Cost
- Supporting Documentation from Benchley Crane on Escalation Cost

Job Number 2023-003  
Derby, NY - Sturgeon Point

GC:  
SUB:

DN Tanks  
STC Construction  
May 23, 2024

**Change Order Proposal No. 002  
2024 Tank Escalation Pricing**

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**COST PROPOSAL PRICING SUMMARY**

<b>Description</b>	<b>Amount</b>
Direct Labor	\$0.00
Equipment	\$0.00
Material	<u>\$68,369.79</u>
Subtotal	<b>\$68,369.79</b>
Subcontractor Costs	<u>\$16,539.69</u>
Subtotal	<b>\$84,909.48</b>
Mark-up/profit (15%)	<u>\$12,736.42</u>
Total Proposed Amount	<b>\$97,645.90</b>



## STC Construction

	QTY			Orig Price		Escalated Price		Difference
Crusher Run Stone	2920	ton	26.15	\$ 76,358.00	30	\$ 87,600.00	\$ 11,242.00	
Crushed #1 Gravel	243	ton	24.6	\$ 5,977.80	26.55	\$ 6,451.65	\$ 473.85	
Crushed #3 Gravel	100	ton	31.25	\$ 3,125.00	34.3	\$ 3,430.00	\$ 305.00	
Concrete	40	cy	197.65	\$ 7,906.00	225.321	\$ 9,012.84	\$ 1,106.84	
Trucking	300	hr	145	\$ 43,500.00	155	\$ 46,500.00	\$ 3,000.00	
Extended Rentals						\$ 2,740.00	\$ 2,740.00	
Mob/Remob Costs						\$ 6,044.00	\$ 6,044.00	
<del>Labor Increase</del>				<del>\$ 93,588.00</del>	<del>3.00%</del>	<del>\$ 96,395.64</del>	<del>\$ 2,807.64</del>	
Remaining Project Cost				\$ 452,640.20	2.53%	\$ 464,102.59	\$ 11,462.39	
						Subtotal	<del>\$ 30,481.72</del> \$36,374.08	
						15% M/U	<del>\$ 5,977.26</del> \$5,456.11	
						Total	<del>\$ 45,958.98</del> \$41,830.19	

Paid by actual hours worked

STC Construction



13870 Taylor Hollow Rd, Collins, New York, 14034 - 716-532-3371 - Fax 716-532-9000

TO: S T C CONSTRUCTION, INC.

STC00

FROM: Neil Stern

ATTN: Pete Ochal

DATE: 1/30/2023

E-MAIL: [pochal@butlerstc.com](mailto:pochal@butlerstc.com)

EFFECTIVE DATES: 1/30/2023 TO 12/31/2023

PHONE: 716-592-3400

FAX: 716-592-4367

TAX CODE: Exempt

PROJECT: Sturgeon Point Washwater Tank Replacement

ADDRESS: 722 Sturgeon Point Road, Derby, NY

MATERIAL	ITEM	PLANT	PROD. #	QUAN./UNITS	FOB	HAUL	TOTAL
-2"CR.RUN STONE-304.12	Direct in Triaxles	HANOVER	10587	3,000 Ton			26.15
CRUSHED #1 GRAVEL		HANOVER	10420	200 Ton	\$19.35	\$5.25	\$24.60
CRUSHED #3 GRAVEL		SPRINGVILLE	30443	100 Ton	\$19.45	\$11.80	\$31.25
SITE TRUCK RENTAL		COLLINS	70623	Ton	\$145.00		

This quote is preliminary and does not represent an order in our computer system. To insure that your billing is correct, please contact the sales person listed above before placing an order.

A FINANCE CHARGE of 1.5% per month (18% per annum) (\$5.00 minimum service fee) will be charged on amounts not paid within 30 days from the date of the invoice. Acceptance of delivery constitutes acceptance of the above prices and terms.



13870 Taylor Hollow Rd, Collins, New York, 14034 - 716-532-3371 - Fax 716-532-9000

<b>TO:</b> S T C CONSTRUCTION, INC.	STC00	<b>FROM:</b> Neil Stern
<b>ATTN:</b> Pete Ochal		<b>DATE:</b> 12/5/2023
<b>E-MAIL:</b> pochal@butlerstc.com	<b>EFFECTIVE DATES:</b> 12/5/2023	<b>TO</b> 12/31/2024
<b>PHONE:</b> 716-592-3400	<b>FAX:</b> 716-592-4367	<b>TAX CODE:</b> Exempt
<b>PROJECT:</b> Sturgeon Point Washwater Tank Replacement		Revised 12/5/2023
<b>ADDRESS:</b> 722 Sturgeon Point Road, Derby, NY		

MATERIAL	ITEM	PLANT	PROD. #	QUAN./UNITS	FOB	HAUL	TOTAL
-2"CR.RUN STONE-304.12	Direct in Triaxles	HANOVER	10587	3,000 Ton			\$30.00
CRUSHED #1 GRAVEL		HANOVER	10420	200 Ton	\$20.05	\$6.50	\$26.55
CRUSHED #3 GRAVEL		SPRINGVILLE	30443	100 Ton	\$19.65	\$14.65	\$34.30
SITE TRUCK RENTAL		COLLINS	70623	Ton	\$155.00		

This quote is preliminary and does not represent an order in our computer system. To insure that your billing is correct, please contact the sales person listed above before placing an order.

A FINANCE CHARGE of 1.5% per month (18% per annum) (\$5.00 minimum service fee) will be charged on amounts not paid within 30 days from the date of the invoice. Acceptance of delivery constitutes acceptance of the above prices and terms.





**MATERIALS QUOTATION**  
**2023 PRICES**

**CUSTOMER: STC Construction**

**DATE: 5/26/2023**

**ATTN: Estimating**

**Quote #2023-016-C**

**PROJECT: Sturgeon Point Rd Derby**

**BID DATE: 1/25/2023**

We appreciate the opportunity to quote your firm for your concrete needs in reference to the project listed above.

**Any Projects quoted on a 2023 quote that goes into the next year (2024) will have a 14.0% increase applied. The increase will be implemented on January 1, 2024, this will apply to all quoted material(s).**

**2cy minimum load size**

STRENGTH	AREA OF USE	PER CUBIC YARD
4500 PSI	Normal Weight/General Use / Mix A	\$197.65
4500 PSI	Normal Weight /Mix B, 3,800 psi in 7 days/All Admix included	\$252.00
5000 PSI	Normal Weight/General Use/ Mix C (ASTM #89)	203.05
Misc Note 1	Unless otherwise labeled, all mixes do not included admixtures of fibers	
Misc Note 2	In the price of concrete. MRWR must be used for any	
Misc Note 3	Slump requested above 4". IB cannot be held responsible for	
Misc Note 4	performance of mixes. Mixes are customer supplied	
Misc Note 5	IB has similar mixes/materials as supplied mixes, and will	
Misc Note 6	make substitutions as necessary. All pricing will change based on	
Misc Note 7	substitutions made to mix designs.	
Shot Comm	Spec'd: Customer supplied Mix D & Mix E	NO BID
Shot Comm	Proposed: Shortcrete/IB Mix D, Mix E (Contains ASTM #89)	\$213.30
3500 PSI	517 Fine Grout/ Mix G	\$197.65
4500 PSI	Spec'd: Mix F, 838# cement/cy	NO BID
4500 PSI	Proposed: Fine Grout (IB Mix F)	\$208.30
	Environmental Fee and Fuel Surcharge (Adjusted Weekly)	\$ 7.23

All Quoted Prices are good for 45 days from Quoted Date unless otherwise noted. Excluding Fuel Surcharge that will be updated weekly

**OTHER PRODUCTS**

Description	Dose/cy	Unit	Pricing
Fiber F70 Commercial	1.5#	Fibrillated Syn Micro Fiber (Polypropylene)	cy \$13.95
Fiber F70 Residential	1.0#	Fibrillated Syn Micro Fiber	cy \$9.30

All fiber pricing is good for 10 days of quote date. Please contact sales for updated pricing

**Extra Charges:**

Winter Service Charge – Concrete Hot Water- As Required	\$ 7.25 per yard	2 Yard Min Batch
Winter Service Charge – Concrete Full Heat- As Required	\$ 11.35 per yard	1 yds to 1 ¼ yds \$ 202.00
Winter Service Flowable Fill:	\$ 7.25 per yard	2 yds to 2 ¼ yds - \$ 180.00
Waiting Time in Excess of 8 minutes per cubic yard:	\$ 2.55 per minute	3 yds to 3 ¼ yds - \$ 158.00
Conveyor Truck Rental (One hour Minimum):	\$190.00 per hour	4 yds to 4 ¼ yds - \$ 136.00
Conveyor Cleaning	\$75.00 per use	5 yds to 5 ¼ yds - \$ 114.00
Color Concrete Washout	\$75.00 per load	6 yds to 6 ¼ yds - \$ 92.00
Delivery Charges (in season) after 4:00 Loading – 6:00 P.M.	\$155.00 per load	7 yds and up - \$ 0.00
Saturday Deliveries before 1 PM (in season) add:	\$155.00 per load	
Multiple Stops: (minimum)	\$135.00 per load	
Testing Service (inc. first 4 cylinders ) Same Day \$575.00 24hr Notice:	\$392.00 per test	
Additional Sets 4x8 (qty. 4)	\$15.00 per set	
Professional Engineer (PE) Stamped Mix Design (If Required)	\$420.00 per mix	
Shrinkage Testing per ASTM C157 (3 Beams per mix)	\$500.00 per mix	

OFF HOUR AND OFF SEASON CHARGES ARE QUOTED SEPARATELY

**ADMIXTURES**

**CERTIFIED MBE, DBE**

# CPI Inflation Calculator

\$ 452,640.20

in January ▼ 2023 ▼

has the same buying power as

in December ▼ 2023 ▼

## DN Tanks

### Drinkwater, David

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**From:** Anthony Rebmann <anthony.rebmann@vcimentos.com>  
**Sent:** Tuesday, July 18, 2023 11:54 AM  
**To:** Skalny, Edward  
**Subject:** Re: Derby, NY - Concrete Water Storage Tank Escalation Pricing

This message originated from outside DN Tanks

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Ed,

I am confirming that it will roughly be a 10% increase for cost of concrete from 2023 to 2024 season. Let me know if you need anything else.

Thank you,  
Anthony Rebmann

Sent from my iPhone

On Jul 18, 2023, at 11:38 AM, Sean Morningstar <sean.morningstar@vcimentos.com> wrote:

Get [Outlook for iOS](#)

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**From:** Skalny, Edward <edward.skalny@dntanks.com>  
**Sent:** Tuesday, July 18, 2023 11:16:05 AM  
**To:** Michele Mesi <michele.mesi@vcimentos.com>; Eric Albrecht <eric.albrecht@vcimentos.com>  
**Cc:** Sean Morningstar <sean.morningstar@vcimentos.com>; Stephen Riggi <stephen.riggi@vcimentos.com>; Mario Avarello <mario.avarello@vcimentos.com>  
**Subject:** FW: Derby, NY - Concrete Water Storage Tank Escalation Pricing

EXTERNAL EMAIL / EMAIL EXTERNO / COURRIEL EXTERNE

Sean,

Please see e-mail below regarding escalation pricing for next year construction. Can you confirm 10% increase was discussed for material cost of concrete?

Thanks,  
Edward

**Edward Skalny**  
*Project Engineer*  
781-246-1133 Main Office

## DN Tanks

### Drinkwater, David

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**From:** Skalny, Edward  
**Sent:** Tuesday, September 5, 2023 3:42 PM  
**To:** Drinkwater, David  
**Subject:** FW: Re[3]: Derby, NY - Rebar

**From:** Todd Geartz <[todd@gjcontracting.com](mailto:todd@gjcontracting.com)>  
**Sent:** Monday, August 21, 2023 1:04 PM  
**To:** Skalny, Edward <[edward.skalny@dntanks.com](mailto:edward.skalny@dntanks.com)>  
**Cc:** Andrew B <[andrew@gjcontracting.com](mailto:andrew@gjcontracting.com)>  
**Subject:** Re[3]: Derby, NY - Rebar

**This message originated from outside DN Tanks**

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Good Afternoon Edward,

As per our discussion, here is a summary of what we talked about in regards to pricing escalation due to project delay.

- Two (2) Union Wage Rate increases will now occur from when this project was originally bid (1/31/23) to when the project will be complete.
- Delayed Schedule Implications - Other work will be starting as scheduled in Spring of 2024. This project now being pushed to Spring 2024 creates some unforeseen obstacles in regards to resources available to cover this project as well as increased cost of materials. Per diam will come into play now due to the project delay for a traveling workforce.

I am willing to negotiate the previous pricing increases as follows:

20% Increase on Labor  
10% Material Purchasing

Let me know if you have any questions.

Thanks,

Todd Geartz  
G & J Contracting, Inc.  
Estimator / Ironworker V.P.  
Phone: 585-367-2270  
Fax: 585-367-2159

G & J Contracting, Inc. Certifications  
MBE Certified Erie County and City of Buffalo  
MBE Certified Monroe County  
DBE Certified

## DN Tanks

### Drinkwater, David

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**From:** Jeanne Asquith <jasquith@soilstesting.com>  
**Sent:** Monday, July 17, 2023 11:28 AM  
**To:** Skalny, Edward  
**Subject:** Re: Derby, NY - Concrete Water Storage Tank Escalation Pricing

This message originated from outside DN Tanks

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Edward:  
Yes that is correct.  
Thanks, Jeanne

On 07/17/2023 11:20 AM EDT Skalny, Edward <[edward.skalny@dntanks.com](mailto:edward.skalny@dntanks.com)> wrote:

Jeanne,

We spoke about a month ago regarding the Derby, NY water tank project being pushed to 2024 Spring Construction. At that time, you mentioned that we should expect a 9.5% increase in escalation costs for concrete testing services - can you please confirm this was what you had estimated?

Thanks,  
Edward

Edward Skalny  
Project Engineer  
781-246-1133 Main Office  
781-779-5944 Cell  
11 Teal Road  
Wakefield, MA 01880  
[www.dntanks.com](http://www.dntanks.com)<<http://www.dntanks.com/>> | [Edward.Skalny@DNTanks.com](mailto:Edward.Skalny@DNTanks.com)  
[cid:image001.png@01D9B8A0.A4660D90]<<https://www.dntanks.com/>>

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## DN Tanks

### Drinkwater, David

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**From:** Andrew Benchley <abenchley@benchleycrane.com>  
**Sent:** Monday, July 17, 2023 11:32 AM  
**To:** Skalny, Edward  
**Subject:** Re: Derby, NY - Concrete Water Storage Tank Escalation Pricing

This message originated from outside DN Tanks

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Yes that is accurate

Thanks,  
Andrew M Benchley

On Jul 17, 2023, at 11:24 AM, Skalny, Edward <edward.skalny@dntanks.com> wrote:

Andrew,

We spoke about a month ago regarding the Derby, NY water tank project being pushed to 2024 Spring Construction. At that time, you mentioned that we should expect an increase in hourly rate of \$18/hr, or approximately 2%, as escalation for your crane rentals – can you please confirm this was what you had estimated?

Thanks,  
Edward

**Edward Skalny**  
*Project Engineer*

781-246-1133 Main Office  
781-779-5944 Cell  
11 Teal Road  
Wakefield, MA 01880  
[www.dntanks.com](http://www.dntanks.com) | Edward.Skalny@DNTanks.com

<image001.png>

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