



ERIE COUNTY WATER AUTHORITY
INTEROFFICE MEMORANDUM

04/07/2025

TO: Terrence D. McCracken, Secretary to the Authority

FROM: Lavonya C. Lester, Director of Administration *LCL*

SUBJECT: Landscape Professional Service Contract Amendment #6 PN#202100004

On April 15, 2021, the Authority entered a professional service contract with New York State Industries for the Disabled (NYSID) and the Erie County Chapter NYSARC, Inc. d/b/a The Arc Erie County (Arc) for landscaping services throughout the Authority's footprint.

The services provided include the restoration of lawns, mowing, maintaining flowers, flower beds, tree trimming, shrubbery and the cleanup of leaves, trash, and litter. It also includes salting at Van de Water and Sturgeon Point locations. Landscape services are being provided at the Service Center, Van De Water, Sturgeon Point and (53) fifty-three additional service locations.

The Administration Department is looking to extend this contract for the fourth and final contract extension which extends the contract to April 2026. The monthly cost will remain the same at \$39,533.18 or \$316,265.45 this season. The only potential modification in cost would be a prevailing wage increase which is not scheduled to occur until July 2025. We will not know this cost until the wages are released by the NYS Department of Labor on July 1st, 2025.

As a continuation of services, the Administration department is recommending that NYSID and Arc continue to perform the landscaping services for the duration of the contract. The Authority has been satisfied with the quality of work performed over the course of these four years and would like to maintain a business relationship with NYSID and The Arc.

Budget Information:

The following department units and budget lines will be used to pay for the services.

Control Dept	Unit:1020 401000 620319	Approx. 67% total cost
Sturgeon Point	Unit:1010 401000 620119	Approx. 16% total cost
Van De Water	Unit:1015 401000 620219	Approx. 9% total cost
Service Center	Unit:3070 401000 680019	Approx. 7% total cost

**ERIE COUNTY WATER AUTHORITY
AUTHORIZATION FORM
For Approval/Execution of Board Meeting Documents**

Document Name: _____ **Project No.:** _____

Description: _____

Item Description:

Choose one:

Other: _____

Action Requested:

Choose one:

Other: _____

Approvals Required:

APPROVED AS TO CONTENT:

Chief Financial Officer



Date: 04/07/2025

Chief Operating Officer



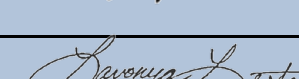
Date: 04/07/2025

Claims Rep. – Risk Manager



Date: 4/7/2025

Comptroller



Date: _____

Director of Administration




Date: 04/08/2025

Director of Distribution



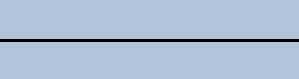
Date: _____

Director of Human Resources



Date: _____

Director of IT



Date: _____

Director of Production



Date: _____

Director of Water Quality



Date: _____

Executive Engineer



Date: 4/8/2025

General Counsel (Legal)



Date: 4/8/2025

Other: _____



Date: _____

APPROVED FOR BOARD RESOLUTION:

Secretary to the Authority



Date: 04/08/2025

Remarks: _____

Resolution Date: _____ **Item No:** _____

**Pending receipt of insurance docs.

**AMENDMENT NO. 6 TO
PROFESSIONAL SERVICES AGREEMENT
FOR LANDSCAPING SERVICES**

AMENDMENT, effective April 17, 2025, to the Professional Services Agreement effective on April 15, 2021, by and between

ERIE COUNTY WATER AUTHORITY

295 Main Street, Room 350

Buffalo, New York 14203

hereinafter referred to as the “Authority,” and

NEW YORK STATE INDUSTRIES FOR THE DISABLED, INC.

11 Columbia Circle Drive

Albany, New York 12203

hereinafter referred to as “NYSID,” and

ERIE COUNTY CHAPTER NYSARC, INC. d/b/a

THE ARC ERIE COUNTY NEW YORK

30 Wilson Road

Williamsville, New York 14221

hereinafter referred to as the “ARC,”

WHEREAS, on April 15, 2021, the Authority executed an agreement with NYSID and ARC to provide landscaping services to the Authority (the “Agreement”) for a one-year term from April 15, 2021 through April 14, 2022, with four potential one-year extensions; and

WHEREAS, on November 10, 2021, the parties executed Amendment No. 1 to the Agreement reducing pricing of certain line items in the Agreement; and

WHEREAS, on April 7, 2022 the parties executed Amendment No. 2 to the Agreement extending the term of the Agreement to April 14, 2023; and

WHEREAS, on November 17, 2022, the parties executed Amendment No. 3 to the Agreement increasing the unit prices set forth in the Agreement as a result of an increase in the Prevailing Wage Schedule applicable to this Agreement; and

WHEREAS, on April 20, 2023, the parties executed Amendment No. 4 to the Agreement extending the term of the Agreement to April 14, 2024; and

WHEREAS, on March 21, 2024, the parties executed Amendment No. 5 to the Agreement extending the term of the Agreement to April 14, 2025; and

WHEREAS, in accordance with paragraph 3.02 of the Contract, the parties may amend the Agreement by written amendment authorized by resolution of the Authority’s Board of Commissioners; and

WHEREAS, the parties wish to extend the Agreement for an additional one-year period from April 15, 2025 through April 14, 2026;

NOW, THEREFORE, in consideration of mutual promises herein set forth, the parties agree to the following:

(1) The parties agree that §§ 2.02 through 2.04 of the Agreement are deleted in their entirety and replaced with the following:

2.02 The Service Provider agrees to provide landscaping and salting services at the following per visit unit prices, which include all labor, materials, equipment, travel time and tolls to the Service Locations.

1. ***For General Grounds Maintenance (as described in §1.02 (B)(8)):***

SITE	PER VISIT UNIT PRICE	ESTIMATED UNITS	ESTIMATED ANNUAL TOTAL COST
1: George W. Markle Tank and Windom Pump Station	\$731.22	20	\$14,624.40
2: Hamburg Booster Station	\$161.19	20	\$3,223.80
3: Lakeview Booster Station	\$203.69	20	\$4,073.80
4: Sturgeon Point Water Treatment Plant	\$1,956.29	20	\$39,125.80
5: John Horner Pumping Station	\$191.96	20	\$3,839.20
6: George O. Guenther Pumping Station	\$419.10	20	\$8,382.00
7: Chestnut Ridge Tank	\$216.88	20	\$4,337.60
8: East Aurora Station	\$242.82	20	\$4,856.40
9: Leydecker Road Station	\$140.68	20	\$2,813.60
10: Broadway Pump Station and Tank	\$246.18	20	\$4,923.60

11: Service Center/Stephen L. Vukelic Pumping Station	\$429.36	20	\$8,587.20
12: Sandridge Tank – Alden	\$246.19	20	\$4,923.80
13: Wehrle Drive Tank	\$213.94	20	\$4,278.80
14: Pine Hill Pumping Station	\$353.16	20	\$7,063.20
15: Pleasantview Tank	\$275.49	20	\$5,509.80
16: Depew Pumping Station, University Avenue	\$135.40	20	\$2,708.00
17: Richard F. Ball Pumping Station and Tanks	\$338.51	20	\$6,770.20
18: Jerome D. Van de Water Raw Water Station	\$356.97	20	\$7,139.40
19: Van de Water Filter Plant	\$713.64	20	\$14,272.80
20: Clark Street Pump Station	\$237.10	20	\$4,742.00
21: Jewett-Holmwood Pumping Station	\$201.93	20	\$4,038.60
22: Marilla Pump Station	\$164.13	20	\$3,282.60
23: Harris Hill Pump Station	\$254.98	20	\$5,099.60
24: William Street Pump Station	\$164.13	20	\$3,282.60
25: Gartman Road Pump Station	\$178.78	20	\$3,575.6
26: Eden 1 Pump Station	\$220.05	20	\$4,401.00
27: Eden 2 Pump Station	\$212.48	20	\$4,249.60
28: Marilla Tank	\$249.12	9	\$2,242.08
29: Eden 3 Pump Station and Tank	\$136.28	20	\$2,725.60
30: Eden 4 Tank	\$212.48	20	\$4,249.60
31: North Boston Pump Station	\$133.35	20	\$2,667.00
32: Crestwood Tank	\$135.40	9	\$1,218.60

33: Keller Road Station	\$135.40	20	\$2,708.00
34: Rice Hill Tank	\$161.19	9	\$1,450.71
35: Violet Street Station and Tank	\$161.19	20	\$3,223.80
36: Long Street Tank	\$131.88	20	\$2,637.60
37: Janice Street Tank	\$131.88	20	\$2,637.60
38: Ward Road Tank	\$212.05	9	\$1,908.45
39: Scherff Road Tank	\$247.21	9	\$2,224.89
40: Cole Road Tank	\$209.55	9	\$1,885.95
41: Benning Road Tank	\$209.55	9	\$1,885.95
42: Veterans Park Station and Tank	\$247.21	20	\$4,944.20
43: Colvin Tank	\$247.21	20	\$4,944.20
44: Trevett Road Station	\$140.68	9	\$1,266.12
45: Wohlhueter Tank	\$212.93	9	\$1,916.37
46: East Hill Station	\$185.37	20	\$3,707.40
47: Kulp Road Tank	\$262.01	9	\$2,358.09
48: Jennings Road Station	\$127.78	20	\$2,555.60
49: East Church Street Tank	\$171.01	20	\$3,420.20
50: Trevett Road Tank	\$123.09	9	\$1,107.81
51: Emery Station and Tank	\$153.86	20	\$3,077.20
52: Aurora Station and Tank	\$165.59	20	\$3,311.80
53: Griffin Mills Pump Station	\$161.19	20	\$3,223.80
54: Newstead Tank	\$210.57	20	\$4,211.40

55: Shadagee Road Station	\$155.92	20	\$3,118.40
56: Ellis Road	\$133.35	9	\$1,200.15
57: Castle Hill	\$123.09	9	\$1,107.81
58: Depew – Ledyard, George Urban	\$296.01	9	\$2,664.09
59: Evans Pump Station	\$185.37	20	\$3,707.40
60: Evans Tank	\$262.01	9	\$2,358.09

2. ***Rough Mowed Areas (as described in §1.02 (B)(9)):***

SITE	PER VISIT UNIT PRICE	ESTIMATED UNITS	ESTIMATED ANNUAL TOTAL COST
Sturgeon Point Water Treatment Plant	\$813.14	7	\$5,691.98
Van de Water Raw Water Station and Filter Plant	\$815.26	7	\$5,706.82

3. ***Spring and Fall Clean Up (as described in §1.02 (B)(11)):***

Spring Unit Price is \$17,489.82 per season.

Fall Unit Price is \$19,952.17 per season.

4. ***Salting Services (as described in §1.02 (C)):***

SITE	PER VISIT UNIT PRICE
Sturgeon Point Water Treatment Plant	\$385.28
Van de Water Raw Water Station and Treatment Plant	\$385.28

2.03 The Service Provider agrees to accept payment for landscaping services, including all labor, equipment, and travel time, provided at the direction of the Facilities Manager in excess of the duties provided for under the provisions of this Agreement at an hourly rate of \$47.98.

2.04 The unit prices set forth in § 2.02 of this Agreement and the hourly rate set forth in § 2.03 of this Agreement includes hourly wages at prevailing wage rates, fringe benefits, equipment costs, an administrative overhead fee (15%), and a preferred source fee (4%). The Authority agrees that

the unit prices and hourly rates will be adjusted annually on July 1st based on any changes in prevailing wages under Article 9 of the New York State Labor. Provided the administrative fee and preferred source fee percentages are not changed, the Authority agrees to such an adjustment of the prevailing wage and supplemental benefits only. The Authority further agrees that such an adjustment may be approved by the Authority's Director of Administration.

(2) The parties agree all other terms and conditions of the Contract shall continue in effect until April 14, 2026;

(3) This Amendment may be executed in counterparts, each of which is deemed an original, but all of which together are deemed to be one and the same agreement.

IN WITNESS WHERETO, the parties hereto have caused this Amendment No. 6 to be signed by their respective duly constituted officers, attested and sealed pursuant to proper authority.

ERIE COUNTY WATER AUTHORITY

By _____
Jerome D. Schad, Chair

**NEW YORK STATE INDUSTRIES FOR
THE DISABLED, INC.**

By _____
Meredith Hartman, Vice President of
Contract Administration

**ERIE COUNTY CHAPTER NYSARC, INC.
d/b/a THE ARC ERIE COUNTY NEW YORK**

By _____
Douglas DiGesare, Chief Executive Officer

STATE OF NEW YORK)
COUNTY OF ERIE) ss:

On the _____ day of March, in the year 2025, before me personally came Jerome D. Schad, to me known, who, being by me duly sworn, did depose and say that he resides in Amherst, New York, that he is the Chair of the Board of Commissioners for the Erie County Water Authority described in the above instrument; and that he signed his name thereto by order of the Board of Commissioners.

Notary Public

STATE OF NEW YORK)
COUNTY OF ALBANY) ss:

On the _____ day of _____, in the year 2025, before me personally came Meredith Hartman, to me known, who, being by me duly sworn, did depose and say that she resides in Saratoga County, New York, that she is the Vice President of Contract Administration of New York State Industries for the Disabled, Inc., described in the above instrument; and that she signed her name thereto by order of the Board of Directors of said Corporation.

Notary Public

STATE OF NEW YORK)
COUNTY OF ERIE) ss:

On the _____ day of _____, in the year 2025, before me personally came Douglas DiGesare, to me known, who, being by me duly sworn, did depose and say that he resides in Kenmore, New York, that he is the Chief Executive Officer of Erie County Chapter NYSARC, Inc. d/b/a The ARC Erie County, described in the above instrument; and that he signed his name thereto by order of the Board of Directors of said Corporation.

Notary Public



Request for Price Concurrence

Date Sent: January 9, 2025
 Contracting Agency: Erie County Water Authority
 Customer Contact: Lavonya Lester
 Job Title: Director of Administration
 Street Address: 295 Main Street
 City, State Zip: Buffalo, NY 14203
 Phone: 716-685-8565 Fax# _____ E-Mail: llester@ecwa.org

PLEASE UPDATE
INFORMATION IF
NEEDED

Member Agency: Erie County Chapter NYSARC, Inc, d/b/a The ARC Erie County New York or Heritage Centers/Allentown Industries
 Service: Grounds Keeping, Lawn Maintenance and Snow Removal
 Location: Various Locations - Buffalo NY
 Proposed Price: See Notes
 If a Renewal, Current Contract # 202100004 Amendment No. 5
 Proposed Term: 04/15/2025 - 04/14/2026 Option 4 of 4

This form is not a contract; it is only an acknowledgment of your concurrence to the above proposed price. If requested, a cost analysis can be provided for your review documenting proposed cost of service.

Please Note: All contracts with NYS Prevailing Wage Schedules issued on or after 8/1/2010 must contain escalation clauses for wages and supplemental benefits and other related costs dependent upon the annual NYS Department of Labor Published Prevailing Wage Schedules.
All contracts with NYC Prevailing Wage Schedules must contain escalation clauses for wages and supplemental benefits and other related costs dependent upon the NYC Comptrollers Published Prevailing Wage Schedule.

Contract Notes: Renewal Option 4 of 4, 4.15.25 - 4.14.26 (8 Month Service)
 Monthly Total: \$39,533.18
 Annual Total: \$316,265.45
 Salting Per Occurrence: \$385.28
 Extra Services Hourly Rate: \$47.98
 Subject To Prevailing Wage Adjustments As Mandated By NYS DOL
 Please send certified payrolls to Maria Harris (mharris@ecwa.org).

If you are in agreement with the proposed price, please sign this form as soon as possible and return by mail or fax. Upon receipt, NYSID will apply to the NYS Office of General Services for price approval if necessary. If you have any questions, please call NYSID Contract Administration at the number below. Please fax or mail to:

New York State Industries for the Disabled, Inc. E-mail: tclose@nysid.org
 ATTN: Close, Tegan Phone: 518-694-0256
 11 Columbia Circle Drive
 Albany, NY 12203-5156

NYSID Account Representative Printed Name: _____
 Werder, Margie Job Title: _____
 Date: _____

See attached documents in lieu of signed form

Preferred Source Facilitating Entity	NYSID
--------------------------------------	-------

Project Information	Purchasing Agency Name	Erie County Water Authority	Application Date	1/9/2025
	Contact Name	Stanley A. Jemiolo Jr.		
	Contact Email	sjemiolo@ecwa.org		
	Contact Phone Number	(716) 685-8242		
	Contact Street Address	3030 Union Road		
	City, State, Zip Code	Cheektowaga, NY 14227		
	Project Name	Grounds		
	Proposed Start Date	04/15/2025 - 04/14/2026 Option 4 of 4		

Direct Labor People working to fulfill contract specifications	Disabled/Blind Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	Direct Disabled/Blind Wages Total
	Landscape Laborer	10.00	3,490.00	\$ 22.61	\$ 78,908.90	
Landscape Laborer- Mandated Sick Leave	10.00	116.33	\$ 22.61	\$ 2,630.30		
				\$ -		
				\$ -		
				\$ -		
				\$ -		
	Disabled/Blind Labor Total	Total FTE	Total Hours	Total Annual Hours	Total Wages	
		1.8494	3,606.33	1950	\$ 81,539.20	\$ 81,539.20
Direct Labor People working to fulfill contract specifications	Non-Disabled/Sighted Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	Direct Non-Disabled/Sighted Wages Total
	Contract Landscape Supervisor	4.00	1,600.00	\$ 22.61	\$ 36,176.00	
Landscape Supervisor-Mandated Sick Leave	4.00	53.33	\$ 22.61	\$ 1,205.87		
				\$ -		
				\$ -		
	Non-Disabled/Sighted Labor Total	Total FTE	Total Hours	Total Annual Hours	Total Wages	
		0.8479	1,653.33	1950	\$ 37,381.87	\$ 37,381.87

Total All Direct Labor Wages
\$ 118,921.06

Disabled Labor Ratio and FTEs	Total Direct Disabled/Blind Labor Hours	3,606.33	DIRECT LABOR WORKFORCE AFFIRMATION
	Total All Direct Labor Hours	5,259.67	
	Disabled/Blind Labor Ratio: Percentage Disabled Labor Hours (Total Disabled Direct Labor / Total All Direct Labor Hours)	68.5658%	
	FTEs (Direct Disabled Labor)	1.8494	
	FTEs (Total Direct Labor)	2.6973	
	Type or Print Name: <u>Tegan Close</u>		
	Signature: <u>Tegan Close</u>		

related to	Indirect Disabled/Blind Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total
	Landscape Laborer Travel Time	10.00	617.00	\$ 22.61	\$ 13,950.37
Landscape Laborer Mandatory Sick Leave	10.00	20.57	\$ 22.61	\$ 465.01	
				\$ -	
				\$ -	

Preferred Source Facilitating Entity	NYSID
--------------------------------------	-------

Project Information	Purchasing Agency Name	Erie County Water Authority	Application Date	1/9/2025
	Contact Name	Stanley A. Jemiolo Jr.		
	Contact Email	siemiolo@ecwa.org		
	Contact Phone Number	(716) 685-8242		
	Contact Street Address	3030 Union Road		
	City, State, Zip Code	Cheektowaga, NY 14227		
	Project Name	Grounds		
	Proposed Start Date	04/15/2025 - 04/14/2026 Option 4 of 4		

Indirect Labor Management, oversight and titles not directly specifications.	Indirect Disabled/Blind Labor Total		Total FTE	Total Hours		Total Wages	Indirect Disabled/Blind Wages	
			0.3270	637.57		\$ 14,415.38	\$ 14,415.38	
	Indirect Non-Disabled/Sighted Labor Job Title		Estimated Number of Employees	Number of Hours	Hourly Wage	Total		
	Contract Landscape Supervisor Travel time		4.00	283.50	\$ 22.61	\$ 6,409.94		
	Mandated Sick Leave		4.00	9.45	\$ 22.61	\$ 213.66		
	Lawn & Landscape Operations Manager		1.00	400.00	\$ 25.24	\$ 10,096.00		
	Manager Mandated Sick Leave		1.00	13.33	\$ 25.24	\$ 336.53		
	Contract Landscape Supervisor		4.00	650.00	\$ 22.61	\$ 14,696.50		
	Mandated Sick Leave		4	21.67	\$ 22.61	\$ 489.88		
	Indirect Non-Disabled/Sighted Labor Total		Total FTE	Total Hours		Total Wages	Indirect Non-Disabled/Sighted Wages	
		0.7066	1,377.95		\$ 32,242.52	\$ 32,242.52		

Total All Indirect Labor Wages	\$ 46,657.90
Total All Wages	\$ 165,578.96

Employee Benefits	Fringe Benefits (Excluding Article 9 Supplemental Benefits)						
	Benefit Type	Rate	Disabled/ Blind Labor Total	Non-Disabled/ Sighted Labor Total	Total		
	Workers Compensation	0.051	\$ 4,893.68	\$ 3,550.84	\$ 8,444.53		
	FICA	0.0765	\$ 7,340.53	\$ 5,326.27	\$ 12,666.79		
	Medical Insurance	0.104	\$ 9,979.28	\$ 7,240.94	\$ 17,220.21		
	Liability Insurance	0.023	\$ 2,206.96	\$ 1,601.36	\$ 3,808.32		
	Disability	0.006	\$ 575.73	\$ 417.75	\$ 993.47		
	Unemployment Insurance	0.094	\$ 9,019.73	\$ 6,544.69	\$ 15,564.42		
	403B	0.02	\$ 1,919.09	\$ 1,392.49	\$ 3,311.58		
	Total Fringe Benefits (Excluding Article 9 Supplemental Benefits)			\$ 35,934.99	\$ 26,074.33	\$ 62,009.32	
	Article 9 Supplemental Benefits						
	Employee/Job Title	# of Hours	Supplemental Benefit Rate	Disabled/ Blind Labor Total	Non-Disabled/ Sighted Labor Total	Total	
	Disabled/ Blind Direct			\$ -			
	Disabled/ Blind Direct			\$ -			
	Non- Disabled/ Sighted Direct				\$ -		
Non- Disabled/ Sighted Direct				\$ -			
Total Supplemental Benefits			\$ -	\$ -	\$ -		
Summary							

Preferred Source Facilitating Entity	NYSID
--------------------------------------	-------

Project Information	Purchasing Agency Name	Erie County Water Authority	Application Date	1/9/2025
	Contact Name	Stanley A. Jemiolo Jr.		
	Contact Email	sjemiolo@ecwa.org		
	Contact Phone Number	(716) 685-8242		
	Contact Street Address	3030 Union Road		
	City, State, Zip Code	Cheektowaga, NY 14227		
	Project Name	Grounds		
	Proposed Start Date	04/15/2025 - 04/14/2026 Option 4 of 4		

Description	Fringe Benefits (Excluding Article 9 Supplemental Benefits)	Article 9 Supplemental Benefits	Total All Benefits
Disabled/ Blind Labor	\$ 35,934.99	\$ -	35,934.99
Non- Disabled/ Sighted Labor	\$ 26,074.33	\$ -	26,074.33
Total All Benefits			\$ 62,009.32

Total All Wages + Benefits
\$ 227,588.28

Insurance	Summary Total Other Insurance		
	Insurance Type	Cost	Total Insurance
			\$ -
			\$ -
			\$ -
		\$ -	

Equipment Amortization Costs	Description:	Original Cost	Useful Life/Years	Prorated/ Annual Cost	0.2
	Toro 22" FWD Powered by Honda 160CC: \$389.00: A	\$ 77.80	1.00	\$ 77.80	389
	Toro 22" FWD Smart Stow Mower: \$379.00: B	\$ 75.80	1.00	\$ 75.80	379
	2 60" Gravely Pro Turn 660 w/Baggers: \$15,028.11 ea=\$30,056.22 C	\$ 6,011.24	3.00	\$ 2,003.75	30056.22
	1- Red Max Blowers- \$619: F-1	\$ 123.80	3.00	\$ 41.27	619
	1- 61" Wright Standard Mower: \$10,595.00: J-1	\$ 2,119.00	3.00	\$ 706.33	10595
	2- 60" Gravely Proturn Mowers: \$11,712.06 ea= \$23,424.12: J	\$ 4,684.82	3.00	\$ 1,561.61	23424.12
	Gas Cans 10 total (5 Gal. & 2.5 Gal): \$781.30: P	\$ 146.26	3.00	\$ 48.75	731.3
	Bobcat SS185 Skid Loader: \$33,692.16: Q	\$ 6,738.43	5.00	\$ 1,347.69	33692.16
	Y-2 200 GL Skid Sprayer- D	\$ 1,081.72	5.00	\$ 216.34	5408.58
	2022 Isuzu Box Truck \$79,110.00: : E	\$ 15,822.00	5.00	\$ 3,164.40	79110
	Subtotal			\$ 9,243.74	Total Equipment Amortization
					\$ 9,243.74

Equipment Operating Costs	Description	Quantity	Price	Total Cost
	Gas and Oil Trucks & Equipment: \$19,037.50: R	1.00	\$ 5,330.50	\$ 5,330.50
	Maintenance- Equipment \$25,000: S	1.00	\$ 7,000.00	\$ 7,000.00
	Other (Specify)			\$ -
	Subtotal			\$ 12,330.50
				\$ 12,330.50

tized Equipment	Description	Quantity	Price	Total Cost
	Hand Tools- total: \$1,043.32: W	1.00	\$ 20.89	\$ 20.89
	Herbicide Applications: X	1.00	\$ 3,491.10	\$ 3,491.10
	Top Soil	20.00	\$ 34.00	\$ 680.00
	Premium Land Mix 25lbs	4.00	\$ 53.50	\$ 214.00
	Seed Aid Cover Grow 40bs	4.75	\$ 24.25	\$ 115.19
	Mulch	20.00	\$ 28.00	\$ 560.00

Preferred Source Facilitating Entity	NYSID
--------------------------------------	-------

Supplies and Non-Amor Project Information	Purchasing Agency Name	Erie County Water Authority	Application Date	1/9/2025	
	Contact Name	Stanley A. Jemiolo Jr.			
	Contact Email	sjemiolo@ecwa.org			
	Contact Phone Number	(716) 685-8242			
	Contact Street Address	3030 Union Road			
	City, State, Zip Code	Cheektowaga, NY 14227			
	Project Name	Grounds			
	Proposed Start Date	04/15/2025 - 04/14/2026 Option 4 of 4			
		Herbicide Application Chemicals: Z/Z-1	1.00	\$ 1,999.46	\$ 1,999.46
					\$ -
				\$ -	
	Subtotal			\$ 7,080.64	Total Supplies and Non-Amortized Equipment
					\$ 7,080.64

Other Costs	Description	Quantity	Price	Total Cost	
	Safety Gear- PPE, Boots, Shirts, Safety Glasses	1.00	\$ 1,092.57	\$ 1,092.57	\$ 5,485.22
	DEC Recertification: AB	1.00	\$ 150.00	\$ 150.00	\$ 150.00
	Pesticide Business Registration: AB	1.00	\$ 300.00	\$ 300.00	\$ 300.00
	2010 Ford Box Truck-Engine Replacement, transmission, repairs-\$16,061.87	1.00	\$ 1,980.00	\$ 1,980.00	\$ 16,061.87
	Bobcat Tires-\$1436.96	1.00	\$ 150.00	\$ 150.00	\$ 1,436.96
	Subtotal			\$ 3,672.57	Total Other Cost

Contract Subtotal
\$ 259,915.72

Overhead and Fees	Description	Rate %	Total Cost	
	Administrative Overhead	17.00%	\$ 44,185.67	
	Subtotal With Overhead		\$ 304,101.40	
	Preferred Source Fee	4.00%	\$ 12,164.06	
	Subtotal With Overhead and Fees		\$ 316,265.45	Subtotal with Overhead and Fees Total
			\$ 316,265.45	\$ 316,265.45

Contract Total
\$ 316,265.45

Options for Extension	Initial Contract Term (In Years)	Term		
			1	
	Options for Extensions	Term	Frequency	Annual Total
				\$ 316,265.45
	Cost Escalator (If applicable)	Description	Amount	Frequency
				\$ 39,533.18

Project Information	Purchasing Agency Name	Erie County Water Authority	Date	1/9/2025
	Contact Name	Stanley A. Jemiolo Jr.		
	Contact Email	siemiolo@ecwa.org		
	Contact Phone Number	(716) 685-8242		
	Contact Street Address	3030 Union Road		
	City, State, Zip Code	Cheektowaga, NY 14227		
	Project Name	Salting per Occurrence		
	Proposed Start Date	4.15.25 - 4.14.26 Option 4 of 4		

Direct Labor People working to fulfill contract specifications	Disabled/Blind Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	
	Snow Laborer	1.00	1.75	\$ 22.61	\$ 39.57	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
	Disabled/Blind Labor Total	Total FTE	Total Hours	\$ 22.61	Total Wages	Direct Disabled/Blind Wages Total
		0.0009	1.75	23	\$ 39.57	\$ 39.57
	Non-Disabled/Sighted Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	
Supervisor	1.00	1.25	\$ 22.61	\$ 28.26		
				\$ -		
				\$ -		
				\$ -		
				\$ -		
				\$ -		
				\$ -		
				\$ -		
				\$ -		
				\$ -		
Non-Disabled/Sighted Labor Total	Total FTE	Total Hours	Total Annual Hours	Total Wages	Direct Non-Disabled/Sighted Wages Total	
	0.0006	1.25	1950	\$ 28.26	\$ 28.26	

Total All Direct Labor Wages
\$ 67.83

Indirectly related to	Indirect Disabled/Blind Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total
	Laborer Travel time	1.00	0.50	\$ 22.61	\$ 11.31
					\$ -
				\$ -	

Indirect Labor Management, oversight and titles not direct specifications.	Indirect Disabled/Blind Labor Total	Total FTE	Total Hours		Total Wages	Indirect Disabled/Blind Wages
		0.0003	0.50		\$ 11.31	\$ 11.31
	Indirect Non-Disabled/Sighted Labor Job Title	Estimated Number of Employees	Number of Hours	22.61	Total	
	Supervisor Travel Time	1.00	0.50	\$ 22.61	\$ 11.31	
				\$ -	\$ -	
				\$ 22.61	\$ -	
	Indirect Non-Disabled/Sighted Labor Total	Total FTE	Total Hours	\$ 22.61	Total Wages	Indirect Non-Disabled/Sighted Wages
		0.0003	0.50		\$ 11.31	\$ 11.31

Total All Indirect Labor Wages
\$ 22.61

Total All Wages
\$ 90.44

Fringe Benefits (Excluding Article 9 Supplemental Benefits)					
Benefit Type	Rate	Disabled/ Blind Labor Total	Non-Disabled/ Sighted Labor Total	Total	
Workers Compensation	0.051	\$ 2.59	\$ 2.02	\$ 4.61	
FICA	0.0765	\$ 3.89	\$ 3.03	\$ 6.92	
Medical Insurance	0.02	\$ 1.02	\$ 0.79	\$ 1.81	
Life Insurance	0.023	\$ 1.17	\$ 0.91	\$ 2.08	
Disability	0.006	\$ 0.31	\$ 0.24	\$ 0.54	
Unemployment Insurance	0.094	\$ 4.78	\$ 3.72	\$ 8.50	
403B Agency Share	0.02	\$ 1.02	\$ 0.79	\$ 1.81	
Total Fringe Benefits (Excluding Article 9 Supplemental Benefits)		\$ 14.78	\$ 11.49	\$ 26.27	
Article 9 Supplemental Benefits					
Employee/Job Title	# of Hours	Supplemental Benefit Rate	Disabled/ Blind Labor Total	Non-Disabled/ Sighted Labor Total	Total
Disabled/ Blind Direct			\$ -		
Disabled/ Blind Direct			\$ -		
Non- Disabled/ Sighted Direct				\$ -	
Non- Disabled/ Sighted Direct				\$ -	
Total Supplemental Benefits			\$ -	\$ -	\$ -

Summary			
Description	Fringe Benefits (Excluding Article 9 Supplemental Benefits)	Article 9 Supplemental Benefits	Total All Benefits
Disabled/ Blind Labor	\$ 14.78	\$ -	\$ 14.78
Non- Disabled/ Sighted Labor	\$ 11.49	\$ -	\$ 11.49
Total All Benefits			\$ 26.27

Total All Wages + Benefits
\$ 116.71

Summary Total Other Insurance		
Insurance Type	Cost	Total Insurance
Health Insurance Agency Share	\$5.47	
		\$ 5.47

Description	Original Cost	Useful Life/Years	Prorated/ Annual Cost	
Ford F350 Pickup Truck-\$38,900 prorate .001923=\$74.80	\$ 74.80	3.00	\$ 24.93	
Salter-\$3800 prorate .001923	\$ 7.31	3.00	\$ 2.44	
Salt Barn/Storage-\$3644 prorate .001923	\$ 7.01	3.00	\$ 2.34	
Subtotal			\$ 29.71	Total Equipment Amortization
				\$ 29.71

Description	Quantity	Price	Total Cost	
Gas and Oil-to provide salting services	6.00	\$ 2.75	\$ 16.50	
Equipment Maintenance	1	\$ 10.00	\$ 10.00	
Other (Specify)			\$ -	
Other (Specify)			\$ -	
Subtotal			\$ 26.50	Total Equipment Operating Costs
				\$ 26.50

Description	Quantity	Price	Total Cost
Rock Salt	2.00	\$ 69.12	\$ 138.24
			\$ -

Supplies and Amortized Equipment	Subtotal			\$ 138.24	Total Supplies and Non-Amortized Equipment
					\$ 138.24

Other Costs	Description	Quantity	Price	Total Cost	
	Subtotal			\$ -	\$ -
					\$ -

Contract Subtotal
\$ 316.63

Overhead and Fees	Description	Rate %	Total Cost	
	Administrative Overhead	17%	\$ 53.83	
	Subtotal With Overhead		\$ 370.46	
	Preferred Source Fee	4%	\$ 14.82	
	Subtotal With Overhead and Fees		\$ 385.28	
				Subtotal with Overhead and Fees Total
				\$ 385.28

Contract Total
\$ 385.28

Options for Extension	Initial Contract Term (In Years)	Term			
		1			
	Options for Extensions	Term	Frequency	Per Occurrence Total	
		4, 1-year options to renew		\$ 385.28	
	Cost Escalator (If applicable)	Description	Amount	Frequency	Monthly Total
		pw	tbd	annual	



FORM 3

Form 3 Instructions:

The Preferred Source Facilitating Entity must complete Form 3 in its entirety.
 Additional rows and formulas may be inserted as needed in the sections below. The form is not locked.
 Please delete unused tabs as applicable.
 You must sign Form 3 and submit a scanned copy, along with the original Excel file to the Purchasing Agency for review.
 Upon Purchasing Agency concurrence of Form 4, submit Form 3 in both PDF and Excel formats with your completed application forms and attachments to NYS OGS at OGS.sm.PS_CM_PREFERREDSOURCE@ogs.ny.gov.

Preferred Source Facilitating Entity	NYSID
--------------------------------------	-------

Project Information	Purchasing Agency Name	Erie County Water Authority	Date	1/9/2025
	Contact Name	Stanley A. Jemiolo Jr.		
	Contact Email	sjemiolo@ecwa.org		
	Contact Phone Number	(716) 685-8242		
	Contact Street Address	3030 Union Road		
	City, State, Zip Code	Cheektowaga, NY 14227		
	Project Name	Extra Services Hourly Rate		
	Proposed Start Date	4.15.25 - 4.14.26 Option 4 of 4		

Direct Labor People working to fulfill contract specifications	Disabled/Blind Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	
	Landscape Laborer- Edge/Weed/Prune	1.00	0.51	\$ 22.61	\$ 11.53	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
	Disabled/Blind Labor Total	Total FTE	Total Hours	\$ 22.61	Total Wages	Direct Disabled Wages Total
		0.0003	0.51	23	\$ 11.53	\$ 11.53
	Non-Disabled Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	
	Contract Landscape Supervisor	1.00	0.49	\$ 22.61	\$ 11.08	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
	Non-Disabled Labor Total	Total FTE	Total Hours	Total Annual Hours	Total Wages	Direct Non-Disabled Wages Total
		0.0003	0.49	1950	\$ 11.08	\$ 11.08

Total All Direct Labor Wages	
\$	22.61

related	Indirect Disabled/Blind Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	
	Landscape Laborer - Travel Time	1.00	0.0625	\$ 22.61	\$ 1.41	

Indirect Labor Management oversight and titles not directly to specifications.

				\$ -	
				\$ -	
Indirect Disabled Labor Total	Total FTE	Total Hours		Total Wages	Indirect Disabled Wages
	0.0000	0.06		\$ 1.41	\$ 1.41
Indirect Non-Disabled Labor Job Title		Estimated Number of Employees	Number of Hours	22.61	Total
Landscape Laborer - Travel Time		1.00	0.0625	\$ 22.61	\$ 1.41
Lawn & Landscape Operations Manager		1.00	0.01	\$ 25.24	\$ 0.25
				\$ -	
Indirect Non-Disabled Labor Total	Total FTE	Total Hours	\$ 22.61	Total Wages	Indirect Non-Disabled Wages
	0.0000	0.07		\$ 1.67	\$ 1.67

Total All Indirect Labor Wages
\$ 3.08

Total All Wages
\$ 25.69

Employee Benefits

Fringe Benefits (Excluding Article 9 Supplemental Benefits)					
Benefit Type	Rate	Disabled/ Blind Labor Total	Non-Disabled/ Sighted Labor Total	Total	
Workers Compensation	0.051	\$ 0.66	\$ 0.65	\$ 1.31	
FICA	0.0785	\$ 0.99	\$ 0.97	\$ 1.97	
Medical Insurance	0.05	\$ 0.65	\$ 0.64	\$ 1.28	
Liability Insurance	0.023	\$ 0.30	\$ 0.29	\$ 0.59	
Disability	0.006	\$ 0.08	\$ 0.08	\$ 0.15	
Unemployment Insurance	0.094	\$ 1.22	\$ 1.20	\$ 2.41	
403B Agency Share	0.02	\$ 0.26	\$ 0.25	\$ 0.51	
Total Fringe Benefits (Excluding Article 9 Supplemental Benefits)		\$ 4.15	\$ 4.08	\$ 8.23	
Article 9 Supplemental Benefits					
Employee/Job Title	# of Hours	Supplemental Benefit Rate	Disabled/ Blind Labor Total	Non-Disabled/ Sighted Labor Total	Total
Disabled/ Blind Direct			\$ -		
Disabled/ Blind Direct			\$ -		
Non-Disabled/ Sighted Direct				\$ -	
Non-Disabled/ Sighted Direct				\$ -	
Total Supplemental Benefits			\$ -	\$ -	\$ -
Summary					
Description	Fringe Benefits (Excluding Article 9 Supplemental Benefits)	Article 9 Supplemental Benefits	Total All Benefits		
Disabled/ Blind Labor	\$ 4.15	\$ -	\$ 4.15		
Non-Disabled/ Sighted Labor	\$ 4.08	\$ -	\$ 4.08		
Total All Benefits			\$ 8.23		

Total All Wages + Benefits
\$ 33.92

Summary Total Other Insurance		
Insurance Type	Cost	Total Insurance
		\$ -

Description	PRORATED Cost @ 5%	Useful Life/Years	Prorated/Annual Cost	Prorated/700hrs
1-Ford F350 Pickup Truck-\$38,900ea.	\$ 1,945.00	5.00	\$ 389.00	2.779
12' Sure-Trac Dump Trailer- \$6,430	\$ 321.50	3.00	\$ 107.17	0.459
Special Hedge Trimmer- KN727: \$289 KMA01: \$289, KMG01: \$109, KMA01a-a1:\$299 total: \$986	\$ 49.30	3.00	\$ 16.43	0.070
1-Red Max Blowers-\$499	\$ 24.95	3.00	\$ 8.32	0.036
1-Jackson 8cu ft wheelbarrow-\$125ea	\$ 6.25	3.00	\$ 2.08	0.009
2-Ames 24.5" D handle aluminum scoop-\$34.98ea-\$69.96	\$ 3.50	3.00	\$ 1.17	0.005
2-Fiskars 8.63" long handle shovel-\$23.49ea-\$46.98	\$ 2.35	3.00	\$ 0.78	0.003
2-Echo bypass hand pruner w/teflon coat blade-\$24.99ea-\$49.98	\$ 2.35	3.00	\$ 0.78	0.003
2-Fiskars bypass lopper-\$34.98ea-\$69.96	\$ 3.50	3.00	\$ 1.17	0.005
2-Harper 24" outdoor push broom-\$38.44ea-\$76.88	\$ 3.84	3.00	\$ 1.28	0.005
2-Razor back 24 tine steel rake-\$19.98-\$79.92	\$ 4.00	3.00	\$ 1.33	0.006
Stihl Chainsaw-\$589.99	\$ 29.50	3.00	\$ 9.83	0.042
Subtotal			\$ 539.34	Total Equipment Amortization
				\$ 3.42

Description	Quantity	Price	Total Cost	
Gas for Trucks	0.56	\$ 2.75	\$ 1.54	
Gas for Equipment	0.03	\$ 2.75	\$ 0.08	
Other (Specify)			\$ -	
Other (Specify)			\$ -	
Subtotal			\$ 1.62	Total Equipment Operating Costs
				\$ 1.62

Description	Quantity	Price Prorated @ 5%	Total Cost	Total/700hrs
Hand tools	1.00	\$ 52.17	\$ 52.17	0.07
Safety & Personal Protection Equipment	1.00	\$ 274.26	\$ 274.26	0.39
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
Subtotal			\$ 326.43	Total Supplies and Non- Amortized Equipment
				\$ 0.47

Other Costs	Description	Quantity	Price	Total Cost	
	Subtotal		\$ -	\$ -	Total Other Cost
				\$ -	

Contract Subtotal
\$ 39.43

Overhead and Fees	Description	Rate %	Total Cost	
	Administrative Overhead	17.00%	\$ 6.70	
	Subtotal With Overhead		\$ 46.14	
	Preferred Source Fee	4.00%	\$ 1.85	
	Subtotal With Overhead and Fees		\$ 47.98	Overhead and Fees Total
				\$ 47.98

Contract Total
HOURLY \$ 47.98

Options for Extension	Initial Contract Term (In Years)	Term		
		1		
	Options for Extensions	Term	Frequency	Hourly Total
		4, 1-year option to renew		\$ 47.98
Cost Escalator (If applicable)	Description	Amount	Frequency	Monthly Total
	PW	TBD	Annual	