



ERIE COUNTY WATER AUTHORITY
INTEROFFICE MEMORANDUM

July 24, 2023

To: Terrence D. McCracken, Secretary to the Authority

From: Michael J. Quinn, PE, Senior Distribution Engineer

A handwritten signature in black ink, appearing to read "MJQ", is written over the "From:" line.

Subject: Contract MP-090-H
Sturgeon Point WTP Filtration Piping, Valve, and Underdrain System Improvements
(HVAC)
ECWA Project No. 202200014

On Thursday, June 22, 2023, the Authority received one (1) bid for the above referenced contract. The bid has been reviewed, a mathematical check has been performed, and the apparent low bidder, John W. Danforth Company (Danforth), was found acceptable.

Danforth is an established contractor for the Authority who has worked on numerous ECWA contracts, performing work of similar nature in a competent, reliable, and acceptable manner. They have demonstrated a good understanding of the scope and requirements for this contract.

The total Engineer's estimate for the contract was \$3,770,000.00. The bid submitted by Danforth is \$3,240,000.00, approximately 14.1% below the estimated amount. While only one bid was received for this project, we find this bid to be reasonable given the current construction market, contractor availability and material availability and pricing. The specifications were clear, adequate competition was solicited, and it was assumed that more than one bid would be submitted.

Danforth has provided adequate MWBE documentation, approved by Director of Administration, insurance, approved by Claims Representative/Risk Manager, and proof of apprenticeship program, approved by the Coordinator of Employee Relations.

We, therefore, recommend award of the above referenced contract to John W. Danforth Company in the amount of \$3,240,000.00.

Budget Information (2023 Construction):

Unit: 2510 Engineering/Construction Sturgeon Point
Item 101506 Filter Gallery Piping Design

This is a multi-year contract for which additional funds will be budgeted in subsequent years based on project cash flow projections.

Attached please find the following documents:

1. ECWA Authorization Form.
2. ECWA Recommendation for Award of Contract form.
3. Letter of recommendation from Arcadis, dated July 7, 2023, and Bid Tabulation.

MJQ:jmf

Attachments

cc: L.Kowalski

L.Lester

CONT-MP-090-H-2201-X-12

ERIE COUNTY WATER AUTHORITY
 AUTHORIZATION FORM
 For Approval/Execution of Documents
 (check which apply)

Contract: MP-090-H **Project No.:** 202200014
Project Description: Sturgeon Point WTP Filtration Piping, Valve, and Underdrain System Improvements (HVAC)

Item Description:







Agreement Professional Service Contract Amendment Change Order
 BCD NYSDOT Agreement Contract Documents Addendum
 Recommendation for Award of Contract Recommendation to Reject Bids
 Request for Proposals
 Other _____

Action Requested:

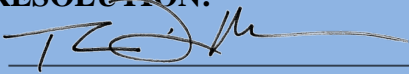
Board Authorization to Execute Legal Approval
 Board Authorization to Award Execution by the Chairman
 Board Authorization to Advertise for Bids Execution by the Secretary to the Authority
 Board Authorization to Solicit Request for Proposals
 Other _____

Approvals Needed:

APPROVED AS TO CONTENT:

Sr. Distribution Engineer  Date: 7/24/2023
 Chief Operating Officer _____ Date: _____
 Executive Engineer  Date: 08/07/2023
 Director of Administration  Date: 07/24/2023
 Risk Manager  Date: 07/24/2023
 Chief Financial Officer  Date: 07/24/2023
 Legal  Date: 7/24/2023

APPROVED FOR BOARD RESOLUTION:

Secretary to the Authority  Date: 8/7/2023

Remarks: _____

Resolution Date: _____ **Item No:** _____

July 7, 2023

Leonard Kowalski, PE
Executive Engineer
Erie County Water Authority
3030 Union Road
Cheektowaga, NY 14227-1097

Arcadis of New York, Inc.
50 Fountain Plaza
Suite 600
Buffalo
New York 14202
Tel 716 667 0900
Fax 716 842 2612
www.arcadis.com

Subject: Contract No. MP-090-H
ECWA Project No.: 202200014
Sturgeon Point Water Treatment Plant Filtration Piping, Valve, and Underdrain System Improvements
Recommendation Regarding Award of Construction Contract

Dear Mr. Kowalski,

Bids for the above-referenced Project were received by the Erie County Water Authority (Authority) and opened on June 22, 2023 at 10:00 a.m. at the ECWA Service Center. This letter presents our recommendations relative to award of the Project's HVAC Construction Contract. Overall, it appears that the Bid received is similar to the amount of the Engineer's opinion of probable construction cost and thus is consistent with the Authority's budgeting expectations.

Bids were received from the following contractors:

- John W. Danforth Company

Enclosed is a tabulation of the Bid received . The Bid is valid for a period of 45 days from date of the Bid opening (i.e., through August 6, 2023).

Publicity of Project

In addition to the Authority's Invitation to Bid, Arcadis of New York, Inc. (Arcadis) made significant efforts to engage prospective Bidders regarding this Project. Arcadis furnished copies of the Bidding Documents and other information to Avalon Document Services (the Issuing Office).

Arcadis e-mailed numerous HVAC contractors that have submitted bids for similar work on previous public works projects in western New York.

HVAC Contract

Bid Items: This Contract includes a base bid only, without alternative bid items.

Bid Evaluation and Responsiveness: The apparent low Bid was submitted by John W. Danforth Company of Tonawanda, New York. We have evaluated Danforth's Bid and determined it to be mathematically correct. Danforth's Bid appears to comply with the requirements of the Bidding Documents.

Leonard Kowalski, PE
Erie County Water Authority
July 7, 2023

Bidder Responsibility: The Authority has had extensive experience with Danforth, who have successfully completed numerous construction projects for the Authority in the past. Arcadis has verified Danforth's listed experience and has determined that they have the qualifications and project understanding to complete the work included in Contract MP-090-H.

Comparison with Budget

The Engineer's opinion of probable cost was \$3,770,000.00 (after Addendum No.1 and Addendum No.2) for the HVAC Contract. The price bid by the apparent low responsive and responsible Bidder for the HVAC Construction Contract is \$3,240,000.00.

The total price bid by the apparent low Bidder for the HVAC Construction Contract is less than the corresponding Engineer's opinion of probable bid pricing. Because sufficient funds appear to be available, we recommend that the Authority award the construction contract and proceed with implementing the Project's construction phase.

Recommendations

We recommend the following:

1. Because Danforth submitted the lowest-priced, responsive, and responsible Bid for the HVAC Contract, subject to review and approval by the Authority, we recommend awarding the HVAC Contract to John W. Danforth Company, 300 Colvin Woods Parkway, Tonawanda, NY 14150, as the Successful Bidder, in the total amount of \$3,240,000.00.
2. The Contract award should be contingent upon the Successful Bidder furnishing acceptably-executed Contract Documents and acceptable insurance, performance bond, and maintenance bond.
3. Upon the Authority's receipt of acceptable insurance, performance bond, maintenance bond, and signed originals of the Contract Documents from the Successful Bidder, the Authority should execute the Contract Documents and Notice to Proceed. After subsequently executing the Contract Documents and Notice to Proceed, the Authority should distribute the executed original Contract Documents and Notice to Proceed to each of the following: Authority, Contractor, and Engineer.

Leonard Kowalski, PE
Erie County Water Authority
July 7, 2023

Should you have questions or comments, please contact me at 716 667 6670.

Sincerely,

Arcadis of New York, Inc.

A handwritten signature in black ink that reads "Daniel Seider". The signature is written in a cursive, flowing style.

Dan Seider, PE
Project Manager

Email: daniel.seider@arcadis.com

Electronic Copies
Michael Quinn, ECWA
Michael Wymer, ECWA
Tim Shafer, Arcadis of New York

TABULATION OF BIDS



OWNER: Erie County Water Authority
Buffalo, New York

Date Advertised:
Date Opened:

May 9, 2023
June 22, 2023

Prepared By: TCS
Checked By: DJS

PROJECT: Sturgeon Point Water Treatment Plant Filtration Piping, Valve, and Underdrain System
Improvements

Date Tabulated:
Arcadis Project No.:
ECWA Project No.:

June 23, 2023
30076280
202100111

Arcadis of New York, Inc.
50 Fountain Plaza, Suite 360
Buffalo, New York 14202

General Contract - MP-090-H

Bidders' Name & Contact Info.

ITEM NUMBER	ITEM DESCRIPTION	Engineers Opinion Of Probable Construction Cost AMOUNT BID	John W. Danforth 300 Colvin Woods Pkwy, Tonawanda, NY 14150 Phone: (716) 832-1940 AMOUNT BID
1	HVAC Construction-Lump Sum	\$3,750,000.00	\$3,220,000.00
2	Miscellaneous Repair Work-Contingency Allowance	\$20,000.00	\$20,000.00
	Total	\$3,770,000.00	\$3,240,000.00
	BID BOND AMOUNT		5% of Bid Amount - \$162,000
	SURETY COMPANY		Fidelity and Deposit Company of Maryland

ERIE COUNTY WATER AUTHORITY RECOMMENDATION FOR AWARD OF CONTRACT

Contract: MP-090-H Project No.: 202200014
 Project Description: Sturgeon Point WTP Filtration Piping, Valve, and Underdrain System Improvements (HVAC).

CONTRACT AWARD
 Contractor/Supplier: John W. Danforth Company
 Award Amount: \$3,240,000.00

BID SUMMARY:

Date Advertised for Bids: 05/09/2023 Date of Bid Opening 06/22/2023

Bidder	Total Bid Amount
<u>John W. Danforth Company</u>	<u>\$3,240,000.00</u>
<u></u>	<u>\$0.00</u>
<u></u>	<u>\$0.00</u>
<u></u>	<u>\$0.00</u>
<u></u>	<u>\$0.00</u>
<u></u>	<u>\$0.00</u>
<u></u>	<u>\$0.00</u>
<u></u>	<u>\$0.00</u>
<u></u>	<u>\$0.00</u>
<u></u>	<u>\$0.00</u>

Attachments: Bid Tabulation Consultant's Recommendation

APPROVALS (Select applicable)

WMBE APPROVAL

No Waiver
 Full Waiver
 Partial Waiver

EEO Compliance Officer  Date 07/19/2023

INSURANCE APPROVAL

Claims Rep/Risk Manager  Date 07/19/2023

NYS CERTIFIED APPRENTICESHIP PROGRAM APPROVAL

Coordinator of Employee Relations  Date 07/19/2023

Remarks: . Lump sum

